



Kirkland Tibbels

Co-Founder & Chairman, Influential U® · Originator, Transactional Intelligence® · Distinguished Toastmaster (DTM)

Co-Author, *HIGH TQ: Why It Matters More Than Expertise* · The TQ Series · August 2026

SHORT BIO · APPROXIMATELY 100 WORDS

Kirkland Tibbels is Co-Founder and Chairman of Influential U® and originator of Transactional Intelligence® (TQ) — the methodology introduced in *HIGH TQ: Why It Matters More Than Expertise* (August 2026). His academic formation — a Master's in Philosophy, Cosmology, and Consciousness, and a doctoral dissertation in progress at the California Institute of Integral Studies — gave the work its philosophical architecture: the Transaction Cycle™, the eight exchanges, the four personality types in transaction, and the Infinity Loops™. A Distinguished Toastmaster (DTM) and trained at Chicago's Second City, Tibbels brings philosophical depth and unexpected platform fluency to the questions most leadership frameworks never ask.

LONG BIO · APPROXIMATELY 300 WORDS

Kirkland Tibbels is Co-Founder and Chairman of Influential U® and the originator of Transactional Intelligence® (TQ), the structured methodology for the human exchanges that produce every agreement, commitment, and outcome. He is co-author, with John Patterson, of *HIGH TQ: Why It Matters More Than Expertise* (Influential U®, August 2026) — the first book to name, define, and teach TQ as a third intelligence alongside IQ and EQ.

Tibbels originated the TQ methodology from the ground up. His academic formation — a Master's in Philosophy, Cosmology, and Consciousness, and doctoral research in progress at the California Institute of Integral Studies (dissertation: *The Philosophy of Transactionalism and the Birth of Transactional Intelligence*; advisor: Matthew T. Segall, PhD) — gave the methodology its philosophical spine. The Transaction Cycle™, the eight exchanges, the four personality types in transaction, and the Infinity Loops™ are his architecture, built through years of practitioner work in consequential exchanges.

A Distinguished Toastmaster (DTM) — Toastmasters International's highest designation — Tibbels is actively involved in California-based clubs and uses his expertise in communication and human exchange to mentor practitioners and emerging leaders. He also trained in comedy performance at Chicago's Second City, an experience that shapes his platform style: intellectually rigorous, unexpectedly engaging, and calibrated to the room.

Together with John Patterson, Tibbels has delivered TQ programs to practitioners across more than twenty countries since 2009. He speaks on the philosophical and practical foundations of human exchange — why the hidden layer beneath every conversation determines every outcome, and what it means to navigate it consciously.